

# Course Fees Schedule

for February to May 2012



Course Date	Course Code	Course Title		Medium of Instruction	Duration (Days)	Instructor	Course Fee (HK\$)	Early Bird Rate(HK\$)	Early Bird Deadline
<b>February 2012</b>									
3	B-STM	Blue Ocean Strategic Thinking 「藍海」戰略思維		[C/E]	1	Dr. Michael Kwong	HK\$3,280	HK\$2,980	Fri, Jan 6
6-7	TOYF	Think On Your Feet @		[C/E]	2	Kate Chan	HK\$5,880	HK\$5,480	Fri, Jan 13
10	VM	Vendor Management	NEW	[C/E]	1	Alan Lee	HK\$3,280	HK\$2,980	Fri, Jan 13
<b>Feb 13 - 14 Staff Engagement Series</b>									
13	EGE	Engaging Employees		[C/E]	1	Raymond Ng	HK\$3,280	HK\$2,980	Fri, Jan 20
14	MCMS	Maximum Contribution, Maximum Satisfaction		[C/E]	1	Raymond Ng	HK\$3,280	HK\$2,980	Fri, Jan 20
15	MYTP	Managing Your Time and Priorities		[C/E]	1	Raymond Ng	HK\$3,280	HK\$2,980	Fri, Jan 20
16	PSWS	Presentation Skills Workshop		[C/E]	1	Raymond Ng	HK\$3,280	HK\$2,980	Fri, Jan 20
17	PRS	Professional Retail Selling	NEW	[C/E]	1	Cindy Yu	HK\$3,280	HK\$2,980	Fri, Jan 20
20	CM	Crisis Management		[C/E]	1	Dr. Michael Kwong	HK\$3,280	HK\$2,980	Fri, Jan 27
21	WIN	Win Win Negotiation		[C/E]	1	Dr. Michael Kwong	HK\$3,280	HK\$2,980	Fri, Jan 27
22	B-CHM	Blue Ocean Change Management 「藍海」變革管理		[C/E]	1	Dr. Michael Kwong	HK\$3,280	HK\$2,980	Fri, Jan 27
28	LSW	Leadership Skills Workshop		[C/E]	1	Raymond Ng	HK\$3,280	HK\$2,980	Fri, Feb 3
29	PSDM	Problem Solving and Decision Making		[C/E]	1	Raymond Ng	HK\$3,280	HK\$2,980	Fri, Feb 3
<b>Feb 22 - Mar 1 Information Technology Series</b>									
22	CCP	Cloud Computing For Business & IT Professionals	(hands-on) NEW	[E]	1	Dr. Adib Zaray	HK\$3,680	HK\$3,380	Fri, Jan 27
23-24	WAS	Web Application Security: Hacker Attacks & Defense	(hands-on)	[E]	2	Dr. Adib Zaray	HK\$6,380	HK\$5,880	Fri, Jan 27
27-28	CCS	Cloud Computing Systems - Analysis & Testing	(hands-on) NEW	[E]	2	Dr. Adib Zaray	HK\$6,380	HK\$5,880	Fri, Feb 3
29-1	WAT	Web Application Testing : Principles & Practice	(hands-on)	[E]	2	Dr. Adib Zaray	HK\$6,380	HK\$5,880	Fri, Feb 3
<b>March 2012</b>									
1	ECE	Effective Communication via an Understanding of Enneagram	NEW	[C]	1	Cindy Yu	HK\$3,280	HK\$2,980	Fri, Feb 3
2	ASE	Achieving Service Excellence	NEW	[C]	1	Cindy Yu	HK\$3,280	HK\$2,980	Fri, Feb 3
<b>Mar 5 - 7 Team Development &amp; Communication Series (For Team Members)</b>									
5	LUR	Listen Openly, Understand Fully, Repond Positively	NEW	[E]	1	James Alderton	HK\$3,280	HK\$2,980	Fri, Feb 10
6	CWDP	Collaborating and Working with Different People	NEW	[E]	1	James Alderton	HK\$3,280	HK\$2,980	Fri, Feb 10
7	CTC	Constructive Team Conversation - Giving and Receiving Feedback	NEW	[E]	1	James Alderton	HK\$3,280	HK\$2,980	Fri, Feb 10
12	CF	Coaching Fundamentals		[C/E]	1	Raymond Ng	HK\$3,280	HK\$2,980	Fri, Feb 17
13	CIT	Creative and Innovative Thinking		[C/E]	1	Raymond Ng	HK\$3,280	HK\$2,980	Fri, Feb 17
14-15	SSMS	Survival Skills for Managers and Supervisors		[C/E]	2	Raymond Ng	HK\$5,380	HK\$4,980	Fri, Feb 17
21	BW 2012	Persuasive Business Writing 2012 (enhanced for 2012)		[C/E]	1	Kate Chan	HK\$3,280	HK\$2,980	Fri, Feb 24
22	TTM	Time and Task Management		[C/E]	1	Kate Chan	HK\$3,280	HK\$2,980	Fri, Feb 24
23	ECIS	Effective Communication & Interpersonal Skills		[C/E]	1	Kate Chan	HK\$3,280	HK\$2,980	Fri, Feb 24
29	PPC	Effective Project Planning and Control	NEW	[C]	1	Alan Lee	HK\$3,280	HK\$2,980	Fri, Mar 2
<b>April 2012</b>									
13	EVM	Event Management		[C/E]	1	Dr. Michael Kwong	HK\$3,280	HK\$2,980	Fri, Mar 16
16	PTSW	Professional Telephone Skills Workshop	NEW	[C/E]	1	Raymond Ng	HK\$3,280	HK\$2,980	Fri, Mar 23
19	PFM	Performance Management Workshop		[C/E]	1	Raymond Ng	HK\$3,280	HK\$2,980	Fri, Mar 23
19	CIEP	Delivering Creative, Influential and Effective Presentations		[C/E]	1	Kate Chan	HK\$3,280	HK\$2,980	Fri, Mar 23
20	ISW	Interviewing Skills Workshop		[C/E]	1	Raymond Ng	HK\$3,280	HK\$2,980	Fri, Mar 23
20	CI	Corporate Imaging + Business Etiquettes		[C/E]	1	Kate Chan	HK\$3,280	HK\$2,980	Fri, Mar 30
24	LSW	Leadership Skills Workshop		[C/E]	1	Raymond Ng	HK\$3,280	HK\$2,980	Fri, Mar 30
25	PSDM	Problem Solving and Decision Making		[C/E]	1	Raymond Ng	HK\$3,280	HK\$2,980	Fri, Mar 30
26	WIN	Win Win Negotiation		[C/E]	1	Dr. Michael Kwong	HK\$3,280	HK\$2,980	Fri, Mar 30
27	ECIS	Effective Communication & Interpersonal Skills		[C/E]	1	Dr. Michael Kwong	HK\$3,280	HK\$2,980	Fri, Mar 30
<b>May 2012</b>									
16	GY-M	Motivating Generation Y Staff		[C/E]	1	Dr. Michael Kwong	HK\$3,280	HK\$2,980	Fri, Apr 20
17	B-STM	Blue Ocean Strategic Thinking		[C/E]	1	Dr. Michael Kwong	HK\$3,280	HK\$2,980	Fri, Apr 20
<b>May 15-17 Developing High Performance Teams Series (for Team Leaders)</b>									
15	PSTL	People Skills For Team Leader	NEW	[E]	1	James Alderton	HK\$3,280	HK\$2,980	Fri, Apr 20
16	LGDE	Letting Go - Delegating Effectively	NEW	[E]	1	James Alderton	HK\$3,280	HK\$2,980	Fri, Apr 20
17	UF	Using Feedback to Guide, Develop and Motivate Your Team	NEW	[E]	1	James Alderton	HK\$3,280	HK\$2,980	Fri, Apr 20
<b>May 18 Organisational Leadership ( for executives)</b>									
18	EIL	The Emotionally Intelligent Leader	NEW	[E]	0.5	James Alderton	HK\$1,980	HK\$1,780	Fri, Apr 20
21	BW 2012	Persuasive Business Writing 2012 (enhanced for 2012)		[C/E]	1	Kate Chan	HK\$3,280	HK\$2,980	Fri, Apr 27
22	HDP	Handling Difficult People		[C/E]	1	Kate Chan	HK\$3,280	HK\$2,980	Fri, Apr 27
24	CM	Crisis Management		[C/E]	1	Dr. Michael Kwong	HK\$3,280	HK\$2,980	Fri, Apr 27
<b>May 22 - 25 Information Technology Series</b>									
22	BCS	Business Consulting Skills for IT Professionals		[E]	1	Ian Jenkins	HK\$3,480	HK\$3,180	Fri, Apr 27
23	MCLP	Managing Complex and Large Scale Projects		[E]	1	Ian Jenkins	HK\$3,480	HK\$3,180	Fri, Apr 27
24-25	SRJ	The System Requirements Journey		[E]	2	Ian Jenkins	HK\$6,180	HK\$5,680	Fri, Apr 27
28	ASW	Assertiveness Skills Workshop		[C/E]	1	Raymond Ng	HK\$3,280	HK\$2,980	Fri, May 4
29	PRS	Professional Retail Selling	NEW	[C]	1	Cindy Yu	HK\$3,280	HK\$3,980	Fri, May 4
30	ASE	Achieving Service Excellence Workshop	NEW	[C]	1	Cindy Yu	HK\$3,280	HK\$2,980	Fri, May 4