

Influential Leadership Workshop

成為激勵人心的領導者

MEDIUM: English / Cantonese **COURSE CODE:** ILSW

In a world of rapid changes and innovations, it is surprising to see many organizations are still governed by management practices that were essentially developed in the Industrial Age. Most managers found themselves faced with an increasing proportion of workers who are unmotivated order-takers, or dissatisfied burnouts. Some suffer from the burden of carrying too many under-performers. Some see a high staff turnover.

The purpose of this course is to provide participants four (4) new perspectives to lead others in a rapidly changing environment.

The program is especially useful for those who are open to new management practices, and prefer innovation to strict compliance in their business environment.

What participants will learn

At the completion of the course, participants will be able to:

- Identify the roles and key elements of modern day leadership
- Facilitate emotional management in the team
- Influence others
- Drive a change
- Lead by asking the right questions

Methodology Games, discussions, mini-lecture, role-play, dialogues, demonstrations, exercises

Audience Executives, managers, project managers, team leaders

Course Outline

1. The multi roles of a modern day leader

- Leading from the middle: Reality and challenges
- The various roles of a leader
- The differences between leadership and management
- Four key dimensions of leadership
- What do people want from their leader?
- The four (4) powers of a modern day leader

2. Leadership and emotional management

- Why your attitude and mindset affect you and everyone else
- Emotional management and EQ
- Managing your own emotions
- Facilitating emotional management in the team

3. Using your influential power to lead

- Developing your "influence assets"
- Identifying "hot buttons"
- Getting what you want by helping others get what they want

4. Driving change

- Understanding change and change drivers
- Being a change agent
- Driving changes
- Overcoming resistance

5. Leading by asking

- Why at times asking is the best thing to do?
- The right questions to ask
- Questioning techniques